

Drivetronix.co.za/about\_us.html



# Our offer includes:

- $\bullet \ Sales \ for \ Electrical \ \& \ Automation \ products$
- Variable Speed Drive Solutions
- Projects & Consulting
- Variable Speed Drive Repair centre

"Drivetronix seeks for an active participation in the success of our customers."

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### DRIVETRONIX COMPANY PROFILE.

#### **Established:**

Drivetronix was formed in 1997 as the service centre for KEB AC Variable Speed Drives and since has grown to incorporate other variable speed drives.

The company carries 17 years of experience in the Variable Speed Drive market and in the pneumatic/electrical arena.

# **Company Mission:**

Our mission is to provide the highest measurable value to present to future clients applying industrial automation and motor control systems. We support this mission through our expertise in PC control, Variable Speed Drives and related electrical products and services.

### **Company Vision:**

Our vision is to grow our business of unique products and services. We expect to accomplish growth through entrepreneurial opportunities within the company, representatives and strategic partnerships outside the company.

Through diligence in providing extraordinary service and value to our customers, and gaining favorable recognition in the markets we serve.

#### Area of expertise:

• Variable Speed Drive Repair centre

Drivetronix electronics division specializes in Variable Speed, AC and Servo drives. The division supports and services a large variety of makes and models of different suppliers. The spares holding of various vendors allows a quick response time which is especially important on breakdowns. The division repair all drives at component level whereby makes us uniquely positioned to proactively solve variable speed drive problems at the source.



We provide free quotation for all the items sent to us at our offices. All the items that we receive are evaluated first before determining the repair price. Quality and Service is always prime in our mind right from the arrival of the device till the time it is installed back on your premises.

We believe in strong warranty policy and effective quality assurance. Our motto is to meet all your expectations at a competitive price with a quick turnaround time.

Drivetronix understands that to have your company run at full efficiency, your electrical equipment must operate smoothly. That is why we take extra steps, many of which our competition does not offer, to assure your repairs are perfect.



We have relationships with many vendors, and have the ability to track down hard to find parts, and components. The internet is an excellent tool to find things for everyday use, but it can be very frustrating to find electronic parts in the drive industry. We have serviced many brands that are common and not so common in use today. Whether it is old or new we do it.

### Sales & Distribution Division of Electrical & Automation products

With a focus on variable speed drives & PLC/PC control, Drivetronix has a team of talented inside and outside salesman working hard to develop solutions for your company. Drivetronix places heavy emphasis on our strict business ethics. We serve our customers through honesty and well built relationships.

*Ours sales trading division sells and services the following:* 

### Comozzi Agent:

As agents to Comozzi products we carry the full stock range and offer sales and support of all Comozzi products





# Agent for Cembre & Marvel Products:

Drivetronix are KZN agents for Cembre and Marvel crimping tools and cable cutters, for which we offer repairs and servicing.

The primary focus is to offer solutions and services for all cable crimping requirements.

We are also suppliers of a variety of customized copper connectors with a comprehensive range of copper tube terminals.



# Variable Speed Drive Solutions:

- VSD Projects & Consulting
- Energy Efficiency Solutions (ROI energy savings analysis)using VSD
- VSD Building Automation for HVAC
- Contractors to Large VSD Suppliers
- Service level Agreements
- Servo drive and motor expertise
- Machine retrofitting
- Single phase drive application
- Simple inverter to advance drive control
- Custom designed industrial control systems
- *Delivery and setup*









### **Engineering Solutions incorporating:**

- Engineered Drive Solutions
- PLC & HMI Programming
- Movicom, Adroit, Citect Scada & SQL Report Development

### **General Purpose Variable Speed Drive:**

### Repairs/Service Centre:

With our state of the art technologies and dedicated technicians, our staff is able to ease the pain of any repair service order.

Drivetronix Service and Repair Centre is not affiliated in any way with the suppliers of general purpose Variable Speed drives nor is it acting in any manner as a distributor for the General Purpose Variable Speed drive brand or company.

#### Projects and Sales:

Drivetronix is a System Integrator for ABB, Schneider Electric, Delta, KEB, Siemens and Danfoss Variable Speed Drives.

We have extensive experience in all types of industries, including but not limited to Pulp and Paper, Food Processing, Wood Products, Transportation, Textiles, Water & Waste, Packaging and Commercial Buildings.